



THINK GLOBAL ACT LOCAL

PRIVATE INVESTMENT BANKING

Our Perspective

At Global Capital Markets, we believe that your middle market transaction requires and demands investment banking experience equivalent to that routinely reserved for larger headline-grabbing transactions. We specialize in the middle market and devote our most seasoned and capable resources to your transaction.

To us, your deal is not inconsequential and it is not a training exercise for lesser experienced personnel. Middle market deals are precisely what we undertake to build our business. Nothing more, nothing less.

As Global Capital Markets undertakes your transaction, we create a select team of seasoned principals to professionally manage and successfully conclude your deal. Each client also receives the benefit of the expertise, experience and resources of the entire firm.

Our firm has steadily grown over the years because of our unique *global* perspective, a results-oriented approach and the ability to consistently deliver maximum value for each client. As middle market specialists, we are keenly aware that maximum value encompasses a variety of attributes beyond pricing and we endeavor to address and favorably resolve attendant terms and conditions, warranties and representations, indemnifications and the like.

We understand that your transaction will ultimately be completed with one party or group relegated to the proverbial *other side of the table*, however, without the advent of competitive pressures, coupled with aggressive, seasoned and professional negotiations, maximum value will not otherwise result. And finally we understand that rarely is a transaction completed and *over* once the deal is signed, rather the underlying commitments and contingencies only then begin. Our expertise will enhance your long-term results.



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Practices

As a leading West Coast financial services provider, Global Capital Markets provides M&A services, access to corporate debt and equity capital, strategy consulting and advisory and opinion services.

We generally provide our services to manufacturing, distribution, service and retail companies with revenues between \$10 million and \$200 million. For over twenty years, our team has offered companies a unique blend of sophisticated financial expertise and access to the global marketplace of buyers, sellers and financiers.

Global Capital Markets' mission is to be the region's leading financial services intermediary. We blend the art and science of deal making in building, financing and selling middle market companies for maximum shareholder return.

Mergers & Acquisitions

As an owner or shareholder of a successful business, calling upon your operating experience and acumen is not sufficient when considering the sale of your business. The requirements for managing the business differ dramatically from selling it successfully.

The considerations in a sale decision are many. The decision warrants a balanced approach based upon reliable information, careful planning and attention to detail. At Global Capital Markets we are experts at identifying the issues and helping you through every facet of the process. It's a big decision. We focus on the big picture.

Our primary interest is to maximize the proceeds you receive at the closing of the transaction; at this we excel.

Identifying and concluding a transaction with the right partner is of paramount importance. The benefits derived from a synergistic relationship are apparent and serve to create that incremental value when a downstream transaction is facilitated in the future.

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Management Buyout Services

Three things matter in running a company successfully – management, management and management. It has always been true and remains so today.

Global Capital Markets helps management teams fulfill their aspirations in acquiring target companies. We provide a complete turnkey service including:

- Creating close team support with other professional advisors in coordinating the acquisition strategy, bridging the valuation parameters of both existing and management shareholders
- Negotiating and structuring the deal, placing particular emphasis on the needs of both existing and management shareholders
- Designing and sourcing the necessary financing to close the deal, utilizing both external and internal capital sources
- Providing the post-transaction capital and support to ensure long-term success

Acquisition Search Services

Global Capital Markets has an enormous database and a worldwide network of relationships. Together, they provide an excellent and effective solution to target definition. Global Capital Markets will help define the criteria, locate suitable matches, facilitate discussions and negotiations and assist in the financing.

At Global Capital Markets we endeavor to thoroughly understand our clients' needs and objectives. We can identify and successfully conclude the right deal at the right price.

Our primary interest is to identify the right fit, not just any candidate. You have specific parameters in mind and our mission is to identify the best candidates.

MIDDLE MARKET

Corporate Debt and Equity Capital

With substantive relationships and extensive experience, Global Capital Markets can arrange well-structured, well-priced financing for you. Access to key decision makers translates to both a quick response and efficient results.

While providing a cost-efficient solution is the art of skilled negotiating, it is also a vision. A vision to provide adequate capital facilities for today and tomorrow. A vision beyond the obvious. For in the global marketplace, the best answer is rarely next door.

Clients of Global Capital Markets are aware of this advantage. We utilize our relationships to enhance the profitability of your business.

Financial Restructuring

Markets change, economic cycles change and financial projections are not always achieved. These are some of the many reasons why companies sometimes cannot meet financial obligations as scheduled. As a result, creditors can make demands that jeopardize a company's future.

With substantial experience, Global Capital Markets can assist creditors, debtors and equity holders in the following areas:

- Renegotiate existing debt and loan agreements
- Raise additional debt or equity
- Divest corporate assets
- Arrange mergers
- Negotiate workout plans with creditors
- Implement incremental cash generation programs

100 STOCKS		PRICE	CHANGE	PRICE	CHANGE
AA	10.12	-0.01	W	10.12	-0.01
ABB	10.12	-0.01	X	10.12	-0.01
ABC	10.12	-0.01	Y	10.12	-0.01
ABD	10.12	-0.01	Z	10.12	-0.01
ABE	10.12	-0.01	AAA	10.12	-0.01
ABF	10.12	-0.01	AAK	10.12	-0.01
ABG	10.12	-0.01	AAJ	10.12	-0.01
ABH	10.12	-0.01	AAI	10.12	-0.01
ABI	10.12	-0.01	AAH	10.12	-0.01
ABJ	10.12	-0.01	AAJ	10.12	-0.01
ABK	10.12	-0.01	AAK	10.12	-0.01
ABL	10.12	-0.01	ABL	10.12	-0.01
ABM	10.12	-0.01	ABM	10.12	-0.01
ABN	10.12	-0.01	ABN	10.12	-0.01
ABO	10.12	-0.01	ABO	10.12	-0.01
ABP	10.12	-0.01	ABP	10.12	-0.01
ABQ	10.12	-0.01	ABQ	10.12	-0.01
ABR	10.12	-0.01	ABR	10.12	-0.01
ABS	10.12	-0.01	ABS	10.12	-0.01
ABT	10.12	-0.01	ABT	10.12	-0.01
ABU	10.12	-0.01	ABU	10.12	-0.01
ABV	10.12	-0.01	ABV	10.12	-0.01
ABW	10.12	-0.01	ABW	10.12	-0.01
ABX	10.12	-0.01	ABX	10.12	-0.01
ABY	10.12	-0.01	ABY	10.12	-0.01
ABZ	10.12	-0.01	ABZ	10.12	-0.01
ABA	10.12	-0.01	ABA	10.12	-0.01
ABB	10.12	-0.01	ABB	10.12	-0.01
ABC	10.12	-0.01	ABC	10.12	-0.01
ABD	10.12	-0.01	ABD	10.12	-0.01
ABE	10.12	-0.01	ABE	10.12	-0.01
ABF	10.12	-0.01	ABF	10.12	-0.01
ABG	10.12	-0.01	ABG	10.12	-0.01
ABH	10.12	-0.01	ABH	10.12	-0.01
ABI	10.12	-0.01	ABI	10.12	-0.01
ABJ	10.12	-0.01	ABJ	10.12	-0.01
ABK	10.12	-0.01	ABK	10.12	-0.01
ABL	10.12	-0.01	ABL	10.12	-0.01
ABM	10.12	-0.01	ABM	10.12	-0.01
ABN	10.12	-0.01	ABN	10.12	-0.01
ABO	10.12	-0.01	ABO	10.12	-0.01
ABP	10.12	-0.01	ABP	10.12	-0.01
ABQ	10.12	-0.01	ABQ	10.12	-0.01
ABR	10.12	-0.01	ABR	10.12	-0.01
ABS	10.12	-0.01	ABS	10.12	-0.01
ABT	10.12	-0.01	ABT	10.12	-0.01
ABU	10.12	-0.01	ABU	10.12	-0.01
ABV	10.12	-0.01	ABV	10.12	-0.01
ABW	10.12	-0.01	ABW	10.12	-0.01
ABX	10.12	-0.01	ABX	10.12	-0.01
ABY	10.12	-0.01	ABY	10.12	-0.01
ABZ	10.12	-0.01	ABZ	10.12	-0.01
ABA	10.12	-0.01	ABA	10.12	-0.01
ABB	10.12	-0.01	ABB	10.12	-0.01
ABC	10.12	-0.01	ABC	10.12	-0.01
ABD	10.12	-0.01	ABD	10.12	-0.01
ABE	10.12	-0.01	ABE	10.12	-0.01
ABF	10.12	-0.01	ABF	10.12	-0.01
ABG	10.12	-0.01	ABG	10.12	-0.01
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ABI	10.12	-0.01	ABI	10.12	-0.01
ABJ	10.12	-0.01	ABJ	10.12	-0.01
ABK	10.12	-0.01	ABK	10.12	-0.01
ABL	10.12	-0.01	ABL	10.12	-0.01
ABM	10.12	-0.01	ABM	10.12	-0.01
ABN	10.12	-0.01	ABN	10.12	-0.01
ABO	10.12	-0.01	ABO	10.12	-0.01
ABP	10.12	-0.01	ABP	10.12	-0.01
ABQ	10.12	-0.01	ABQ	10.12	-0.01
ABR	10.12	-0.01	ABR	10.12	-0.01
ABS	10.12	-0.01	ABS	10.12	-0.01
ABT	10.12	-0.01	ABT	10.12	-0.01
ABU	10.12	-0.01	ABU	10.12	-0.01
ABV	10.12	-0.01	ABV	10.12	-0.01
ABW	10.12	-0.01	ABW	10.12	-0.01
ABX	10.12	-0.01	ABX	10.12	-0.01
ABY	10.12	-0.01	ABY	10.12	-0.01
ABZ	10.12	-0.01	ABZ	10.12	-0.01
ABA	10.12	-0.01	ABA	10.12	-0.01
ABB	10.12	-0.01	ABB	10.12	-0.01
ABC	10.12	-0.01	ABC	10.12	-0.01
ABD	10.12	-0.01	ABD	10.12	-0.01
ABE	10.12	-0.01	ABE	10.12	-0.01
ABF	10.12	-0.01	ABF	10.12	-0.01
ABG	10.12	-0.01	ABG	10.12	-0.01
ABH	10.12	-0.01	ABH	10.12	-0.01
ABI	10.12	-0.01	ABI	10.12	-0.01
ABJ	10.12	-0.01	ABJ	10.12	-0.01
ABK	10.12	-0.01	ABK	10.12	-0.01
ABL	10.12	-0.01	ABL	10.12	-0.01
ABM	10.12	-0.01	ABM	10.12	-0.01
ABN	10.12	-0.01	ABN	10.12	-0.01
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ABQ	10.12	-0.01	ABQ	10.12	-0.01
ABR	10.12	-0.01	ABR	10.12	-0.01
ABS	10.12	-0.01	ABS	10.12	-0.01
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ABU	10.12	-0.01	ABU	10.12	-0.01
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ABX	10.12	-0.01	ABX	10.12	-0.01
ABY	10.12	-0.01	ABY	10.12	-0.01
ABZ	10.12	-0.01	ABZ	10.12	-0.01
ABA	10.12	-0.01	ABA	10.12	-0.01
ABB	10.12	-0.01	ABB	10.12	-0.01
ABC	10.12	-0.01	ABC	10.12	-0.01
ABD	10.12	-0.01	ABD	10.12	-0.01
ABE	10.12	-0.01	ABE	10.12	-0.01
ABF	10.12	-0.01	ABF	10.12	-0.01
ABG	10.12	-0.01	ABG	10.12	-0.01
ABH	10.12	-0.01	ABH	10.12	-0.01
ABI	10.12	-0.01	ABI	10.12	-0.01
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ABM	10.12	-0.01	ABM	10.12	-0.01
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ABO	10.12	-0.01	ABO	10.12	-0.01
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ABV	10.12	-0.01	ABV	10.12	-0.01
ABW	10.12	-0.01	ABW	10.12	-0.01
ABX	10.12	-0.01	ABX	10.12	-0.01
ABY	10.12	-0.01	ABY	10.12	-0.01
ABZ	10.12	-0.01	ABZ	10.12	-0.01
ABA	10.12	-0.01	ABA	10.12	-0.01
ABB	10.12	-0.01	ABB	10.12	-0.01
ABC	10.12	-0.01	ABC	10.12	-0.01
ABD	10.12	-0.01	ABD	10.12	-0.01
ABE	10.12	-0.01	ABE	10.12	-0.01
ABF	10.12	-0.01	ABF	10.12	-0.01
ABG	10.12	-0.01	ABG	10.12	-0.01
ABH	10.12	-0.01	ABH	10.12	-0.01
ABI	10.12	-0.01	ABI	10.12	-0.01
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ABV	10.12	-0.01	ABV	10.12	-0.01
ABW	10.12	-0.01	ABW	10.12	-0.01
ABX	10.12	-0.01	ABX	10.12	-0.01
ABY	10.12	-0.01	ABY	10.12	-0.01
ABZ	10.12	-0.01	ABZ	10.12	-0.01
ABA	10.12	-0.01	ABA	10.12	-0.01
ABB	10.12	-0.01	ABB	10.12	-0.01
ABC	10.12	-0.01	ABC	10.12	-0.01
ABD	10.12	-0.01	ABD	10.12	-0.01
ABE	10.12	-0.01	ABE	10.12	-0.01
ABF	10.12	-0.01	ABF	10.12	-0.01
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ABI	10.12	-0.01	ABI	10.12	-0.01
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ABL	10.12	-0.01	ABL	10.12	-0.01
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ABR	10.12	-0.01	ABR	10.12	-0.01
ABS	10.12	-0.01	ABS	10.12	-0.01
ABT	10.12	-0.01	ABT	10.12	-0.01
ABU	10.12	-0.01	ABU	10.12	-0.01
ABV	10.12	-0.01	ABV	10.12	-0.01
ABW	10.12	-0.01	ABW	10.12	-0.01
ABX	10.12	-0.01	ABX	10.12	-0.01
ABY	10.12	-0.01	ABY	10.12	-0.01
ABZ	10.12	-0.01	ABZ	10.12	-0.01
ABA	10.12	-0.01	ABA	10.12	-0.01
ABB	10.12	-0.01	ABB	10.12	-0.01
ABC	10.12	-0.01	ABC	10.12	-0.01
ABD	10.12	-0.01	ABD	10.12	-0.01
ABE	10.12	-0.01	ABE	10.12	-0.01
ABF	10.12	-0.01	ABF	10.12	-0.01
ABG	10.12	-0.01	ABG	10.12	-0.01
ABH	10.12	-0.01	ABH	10.12	-0.01
ABI	10.12	-0.01	ABI	10.12	-0.01
ABJ	10.12	-0.01	ABJ	10.12	-0.01
ABK	10.12	-0.01	ABK	10.12	-0.01
ABL	10.12	-0.01	ABL	10.12	-0.01
ABM	10.12	-0.01	ABM	10.12	-0.01
ABN	10.12	-0.01	ABN	10.12	-0.01
ABO	10.12	-0.01	ABO	10.12	-0.01
ABP	10.12	-0.01	ABP	10.12	-0.01
ABQ	10.12	-0.01	ABQ	10.12	-0.01
ABR	10.12	-0.01	ABR	10.12	-0.01
ABS	10.12	-0.01	ABS	10.12	-0.01
ABT	10.12	-0.01	ABT	10.12	-0.01
ABU	10.12	-0.01	ABU	10.12	-0.01
ABV	10.12	-0.01	ABV	10.12	-0.01
ABW	10.12	-0.01	ABW	10.12	-0.01
ABX	10.12	-0.01	ABX	10.12	-0.01
ABY	10.12	-0.01	ABY	10.12	-0.01
ABZ	10.12	-0.01	ABZ	10.12	-0.01
ABA	10.12	-0.01	ABA	10.12	-0.01
ABB	10.12	-0.01	ABB	10.12	-0.01
ABC	10.12	-0.01	ABC	10.12	-0.01
ABD	10.12	-0.01	ABD	10.12	-0.01
ABE	10.12	-0.01	ABE	10.12	-0.01
ABF	10.12	-0.01	ABF	10.12	-0.01
ABG	10.12	-0.01	ABG	10.12	-0.01
ABH	10.12	-0.01	ABH	10.12	-0.01

RESULTS MATTER



SALEEN has undergone a recapitalization by Hiscox P&I Associates GCM arranged this transaction GCM	IKANO a portfolio company of INSIGHT VENTURE PARTNERS and DAVIDSON INVESTMENT has acquired DSL EXTREME GCM arranged this transaction GCM	ORLH has acquired SMS Systems Management Specialist from Marconi GCM arranged this transaction GCM	VATC has acquired Bing Yen & Associates, Inc. GCM arranged this transaction GCM	RAINMAKER has acquired CAS Systems GCM arranged this transaction GCM	BACKROADS THE WORLDWIDE ACTIVE TRAVEL COMPANY has acquired BRITISH COASTAL TRAILS Inc. A Premier Provider of European Walking Tours GCM arranged this transaction GCM	BANTEK has acquired Financial Technical Services A Division of Northfield, Inc. GCM arranged this transaction GCM	<i>Leggett & Platt</i> has acquired Die Cast Products, Inc. GCM arranged this transaction GCM	QIP Acquisition, Inc. a company organized by BLACKFOOT CAPITAL LLC has acquired QIP GCM arranged this transaction GCM	ACSYS has acquired PN Financial Recruiting, Inc. GCM arranged this transaction GCM	<i>Menulo</i> has acquired GCM arranged this transaction GCM	CABINETS 2000® has undergone a recapitalization GCM arranged this transaction GCM
CAM Commercial Solutions has acquired Cubig, Inc. from ACGC, INC. GCM arranged this transaction GCM	CCC&B, Inc. formed by Dukes Inc. has acquired GST INDUSTRIES, INC. GCM arranged this transaction GCM	cheetahmail a division of experian has acquired HARVEST SOLUTIONS GCM arranged this transaction GCM	cinema film systems has been acquired by a private equity group GCM arranged this transaction GCM	Contempo Design, Inc. has acquired POWERHOUSE EXHIBITS GCM arranged this transaction GCM	EMG CHASSIS PARTNERS has acquired the assets of PUREOLOGY serious colour care GCM arranged this transaction GCM	INGRAM MICRO has acquired Electronic Resources Ltd. (Singapore) GCM arranged this transaction GCM	Evergreen has secured financing from CFC GCM arranged this transaction GCM	FairPrice has acquired Nextmall (Cayman Islands) Holdings Corp. GCM arranged this transaction GCM	Forest Resources, LLC has acquired Crystal Color Display GCM arranged this transaction GCM	Harbor Tire has acquired MALCO TIRE COMPANY GCM arranged this transaction GCM	Home Safeguard, LLC a company organized by Medinah Partners, LLC has acquired HOME SAFEGUARD GCM arranged this transaction GCM
HOOPER MATERIALS HANDLING GROUP, Inc. a division of citi has acquired ENDURAL GCM arranged this transaction GCM	<i>Aurora Apparel Group</i> has acquired Shutlough GCM arranged this transaction GCM	infoUSA Sales Leads Marketing List Business Credit Reports has acquired @once a one to one marketing company GCM arranged this transaction GCM	emergent respiratory products has undergone a recapitalization by GRAYHAWK VENTURE PARTNERS GCM arranged this transaction GCM	LAKE CAPITAL has acquired GRS Global Resource Systems GCM arranged this transaction GCM	BASIC AMERICAN FOODS has acquired NATURALLY POTATOES REFRIGERATED GCM arranged this transaction GCM	BRIDGESTONE Firestone has acquired 4day tire stores GCM arranged this transaction GCM	migo Migo Software, Inc. (CFC BB: MIGO.08) has acquired STOMP SOFT Nobody Protects You Better GCM arranged this transaction GCM	THE TRAVIS GROUP, LLC a company organized by MILESTONE PARTNERS has acquired The Travis Companies GCM arranged this transaction GCM	MIRO TECHNOLOGIES a company organized by SOLIS CAPITAL PARTNERS has acquired SPIRENT GCM arranged this transaction GCM	mxlogic has undergone a recapitalization by ADAMS STREET PARTNERS has acquired GRAYHAWK VENTURE PARTNERS GCM arranged this transaction GCM	ONYX POWER has acquired MGE UPS SYSTEMS GCM arranged this transaction GCM
Pacific Crest Transformers, Inc. a company formed by OPENGATE CAPITAL has acquired AREVA GCM arranged this transaction GCM	PACIFIC PORTS has acquired 大連華貿碼頭有限公司 GCM arranged this transaction GCM	plassein has acquired Transamerican Plastics Corp. & Plastics Industries, Inc. GCM arranged this transaction GCM	PROCOT TECHNOLOGY has acquired Scofima An Italy Based Software Development Company GCM arranged this transaction GCM	Prudential Financial has acquired Défrance GCM arranged this transaction GCM	United Defense a portfolio company of THE CARLYLE GROUP has acquired the assets of KAISER COMPOSITE GCM arranged this transaction GCM	RAINMAKER has acquired ViewCentral GCM arranged this transaction GCM	RCP PARTNERS, L.P. through its portfolio company American Fine Protection Corp. has acquired AEGIS GCM arranged this transaction GCM	Speedy-Tech Electronics (S) Pte. Ltd. a newly formed company organized by Advent International Capital Partners has acquired SPEEDY-TECH ELECTRONICS GCM arranged this transaction GCM	ACI has acquired Britcom GCM arranged this transaction GCM	Westminster Capital, Inc. AMEX (W1) has acquired the assets of ONE SOURCE GCM arranged this transaction GCM	Crown Air Acquisitions Corp. has acquired the assets of WURTH GCM arranged this transaction GCM
she/beest has secured financing from CALIFORNIA BANK & TRUST GCM arranged this transaction GCM	SOONER has acquired the stock of VOTAW precision technologies GCM arranged this transaction GCM	Touche Manufacturing Company, Inc. has acquired the assets of Enterprise Industries, Inc. GCM arranged this transaction GCM	TRIMAS CORPORATION has acquired the assets of Industrial Fasteners Corp. GCM arranged this transaction GCM	TROY Group, Inc. has acquired the Printing Solutions Operations of Extended Systems® Beyond Connected® GCM arranged this transaction GCM	ELTRAX has acquired Norton Data Systems, Inc. GCM arranged this transaction GCM	UNIQUE has acquired the assets of FAB SHEET METAL INC. GCM arranged this transaction GCM	RPC Rockford Process Control, Inc. has acquired TERRY GCM arranged this transaction GCM	waterpik has acquired the assets of Dinar Corporation GCM arranged this transaction GCM	WESCOM Credit Union has acquired Area Check Cashing Centers GCM arranged this transaction GCM	WORKING SOLUTIONS® has acquired the assets of ADVANCED DATA-COMM GCM arranged this transaction GCM	Firstmark CORPORATION has acquired the Position Transducer Product Line of SpaceAge Control GCM arranged this transaction GCM

for additional transaction information please see our website at
www.globalcapitalmarkets.com

PRIVATE INVESTMENT BANKING

Strategy Consulting

Global Capital Markets will work with you to identify and formulate a business strategy focused upon maximizing shareholder value. Our team literally has *life-times* of financial and operational experience. The firm's principals have been presidents and CEOs of operating companies like yours. We have learned from our experiences that a little preparation goes a long way to bringing a superior result on a timely basis.

We don't waste your time or money. Our pragmatic approach and unique global market perspective will concentrate your efforts on high value yielding activities. Global Capital Markets understands that in advance of approaching the markets, the seller must *mend the fence, cut the grass and paint the kitchen*. We formulate and participate in implementing the required actions in preparing your company for the road ahead.

Advisory and Opinion Services

Global Capital Markets provides valuation services for a broad range of purposes, including:

- Business sales, purchases and mergers
- Buy/sell agreements
- Corporate planning and strategic alternative agreements
- Dispute resolution, litigation support and testimony
- Estate and gift taxes
- Fairness opinions
- Intellectual property and intangible asset valuations
- Recapitalizations, restructurings and stock repurchases
- Solvency analyses
- Liquidity assessments

MIDDLE MARKET

Middle Market Perspective

That's why Global Capital Markets should be an integral component of your professional team. We're dedicated to helping emerging market leaders with personalized counsel and access to global capital. By coordinating closely with your law firm, accounting firm and other advisors, we create customized, practical solutions for your company.

Our experience, global network, disciplined analytical approach, proven process and commitment to our clients' needs make Global Capital Markets the right partner for building your wealth.

What sets us apart from the competition? Middle market companies are not well-served by the major investment firms, and the smaller, *main street* shops just don't have the expertise to maximize shareholder value. We understand your needs and work closely with you to meet your expectations and goals and ultimately assist in creating the opportunities and value you seek.

Global Capital Markets is positioned to handle middle market companies' unique requirements. We never put you in the position of having to deal with a junior executive. Our clients work exclusively with senior, savvy principals who are dedicated to defining optimum solutions to identified needs. Global Capital Markets is uniquely qualified to provide middle market companies, their shareholders and stakeholders, boards of directors and other interested parties with advisory services that frequently accompany such work products.

We artfully combine the most sophisticated analytical techniques with the practical realities of our unparalleled middle market M&A practice, where we successfully represent private and public companies.

The background image shows a financial market data table, likely a stock market index or a list of companies with their respective financial metrics. The table is partially visible and slightly blurred, showing columns for company names, stock prices, and other financial data. The text "STOCKS" is visible at the top right of the table.

PRIVATE INVESTMENT BANKING

Building Wealth

Building your wealth requires creative answers to some pretty tough questions.

Mergers & Acquisitions

- How will I know the best time to sell my business for maximum value?
- In the global marketplace, how can I find the best buyer for my company?
- How can I sell part of my business and still maintain control while building future value?
- How do I identify and accurately evaluate acquisition opportunities?

Financing

- Am I foregoing business opportunities due to a lack of capital?
- Does my present loan structure optimize funds availability at a satisfactory cost?
- Are there alternatives to my capital structure that will drive the business without increasing my personal exposure?
- Is there a way to profitably do business overseas without inordinate risk?

Strategy Consulting

- What essential improvements will yield a substantial increase in market value?
- How do I retain key employees?
- When and what do I tell employees, customers and suppliers about a contemplated sale?

Global Capital Markets has the answers to these and other important questions.

The Bottom Line

Take an even closer look at Global Capital Markets, our clients, our personnel and certain representative transactions online.

[www.globalcapitalmarkets.com](#)

PRIVATE INVESTMENT BANKING

Your Perspective

Where do we go from here? That is up to you. Take some time and talk to others you know who have completed transactions. Ideally you will learn that everything went well, A to Z, a complete success. Alternatively, you may find if you dig deep enough, that there were at least a few bumps along the road, there were a few unexpected twists and turns and that which was once anticipated had to be adjusted and revised from time to time. Maybe the transaction advisors were on top of their game, maybe they were not. Maybe the process was well managed and maybe it wasn't. We all know that success stories are most readily shared.

Take some time and talk with our clients and ask those same difficult questions. We are confident you will obtain positive and constructive feedback.

Middle market transactions require careful planning and process management. If anything goes haywire, trust us, you will hear about it and most typically you will ultimately be the party to bear the brunt of any faux pas.

So what do you do? We believe its pretty simple. Hire the best and the brightest. Surround yourself with the most seasoned and capable expertise and experience. You have expended a great deal of energy and effort preparing to undertake your contemplated transaction. You have a great deal at stake, indeed. Possibly few appreciate and understand your perspective.

We begin by understanding your perspective. Not just surface knowledge, but detailed information as to the risks and rewards you expect, tolerances and timetables, trials and tribulations. We delve into your mindset to develop a clear and concise understanding of the effort at hand.

We stand prepared to facilitate your transaction through all of the facets it will ultimately encounter.



THINK GLOBAL ACT LOCAL

**PRIVATE INVESTMENT BANKING
MIDDLE MARKET**